

SAP® Business One

### Apparel & Footwear



Apparel & Footwear for SAP® Business One.

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# Integrate and automate critical business processes with Apparel & Footwear for SAP Business One

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change. But you can respond just as quickly when you have got all of your business information at your fingertips.

The SAP® Business One application and Apparel, Footwear & Accessories vertical solution is what you need. You can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.









Apparel & Footwear for SAP® Business One.

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#### You can easily access your company's data from one place

In real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night.

#### Discover how you can integrate and automate manufacturing

Supply chain, sales, and financial processes: a complete view of your business.

#### The solution will better enable brands to manufacture their products

And sell them to retailers and consumers using one single, vertical solution.

Apparel & Footwear for SAP® Business One has everything a small to midsize apparel manufacturer or importer needs.



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### Benefits

#### Integrated Business Management

With SAP Business One, you can easily access your company's data from one place, in real time, with familiar tools and reports. You can see sales, operations, and financial data, wherever you are, day or night. And workflow-based alerts let you focus on what is important to you.



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#### Benefits

COLLABORATION

PLM

COLLABORATION

#### Design

Tech Specs
Desing management
Color anda Material
managemet
Collaboration
POM
Bill of material
(Costing)
Tech Pack

### Production & Purchasing

Material List

Production Order & Operations

**Production Task** 

Outsource Production

#### Sales & Distribution

Load Product Matrix

ATP – available for sells

Interface Web



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#### Industries

#### Accesories

Every season, customers and suppliers can be difficult to predict; they shift their focus and market needs change.

But you can respond just as quickly when you have got all of your business information at your fingertips.

#### Apparel

You can easily access your company's data from one place, in real time, with familiar tools and reports.

You can see sales, operations, and financial data, wherever you are, day or night.

#### Footwear

Due to rapidly changing tastes of shoe buyers, it is important for shoemakers to continually offer better and bolder product lines to catch the consumer's eye. It means offering smart, fashion-forward designs.







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#### **Functionaly Overview**

#### Sales - A/R

Allocation
Sales Order Wizard
Quotations
Sales Orders
Delivery
Return
A/R Invoice
A/R Credit Memo

#### Costing

Cost Sheets Materials Operations Schemas Summary Cost Cost Sheet Printing

#### PLM & Controlling

Projects
SAP Activities
Critical Path
Critical Path Overview
Task Manager
View Multi – Model
Purchase Order Tracking
Critical Path Report
Range Plan

#### SKUs

AF Item Master Data SKUs Creation UPC Codes Creation SKUs Update SKU Code List from PDM

#### Production

BOM Wizard AF Production Order Receipt from Production Issue for Production Product Data Collection Bar Code Printing Material Requirement

#### Pick and Pack

Pick and Pack Manager Pick List Delivery Wizard Packaging Wizard Pick List printing

#### Purchasing - A/P

Purchase Quotation Purchase Order Goods Receipt Goods Return A/P Invoice A/P Credit Memo

#### Inventory

Matrix Price List Prepacks Item Management UPC Labels printing Goods Receipt Goods Issue Inventory Transfer Inventory Transfer Request Inventory Reports

#### PDM

Style list
Segmentations
Color Master
Color Chart
Scale Master
Variables
Size Run Scale
Workflow
Design and Concepts
POM
Tech Pack
Logos, labels and Trims

#### Reports

Styles Season/Collection Inventory Status Stock Info Screen Open to Sell-Summarized Open to Sell-Detailed Order Line Item-Sum. Order Line Item-Detailed Open Production Orders Production Status by Operation PDC by Employee

#### **WEB PLM**

#### **Fashion Book**

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#### Main Features

SAP Business One allows managers and employees to access and use information more effectively so they can make smart business decisions. This comprehensive solution covers all the core operations necessary to run your business successfully.

Business Administration	>
Customer Relationship Management	>
Operations and Distribution	>
Product Lifecycle Management	>
Sales Force Automation (SFA)	>
Manufacturing	>

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#### Main Features

#### **Business Administration**

#### Financial accounting

Handles all financial transactions, including general ledger, account setup and maintenance, journal entries, foreign currency adjustments, and budgets.

#### Bank transactions

Takes care of all financial processing such as cash receipts, check writing, deposits, advance payments, credit card payments, and bank reconciliation.

#### Sales and distribution

Helps you create price quotes, enter customer orders, set up deliveries, update stock balances, and manage all invoices and accounts receivables. Purchasing: Manages and maintains vendor contracts and transactions, including issuing purchase orders, updating in-stock numbers, calculating the value of imported items, handling returns and credits, and processing payments.

#### Outlook integration

Integrates with Microsoft Outlook so employees can synchronize calendars, contacts, and tasks.

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#### Main Features

#### Customer Relationship Management

#### Sales opportunity management

Records every sales opportunity, from the first phone call to the successful close of a transaction.

#### Business partner management

Controls all information about customers, resellers, and vendors, including profiles, contact summaries, account balances, and sales pipeline analysis .

#### Service management

Enables service operations, contract management, service planning, tracking of customer interaction, and customer support .

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### Main Features Operations and Distribution

#### Sales and delivery

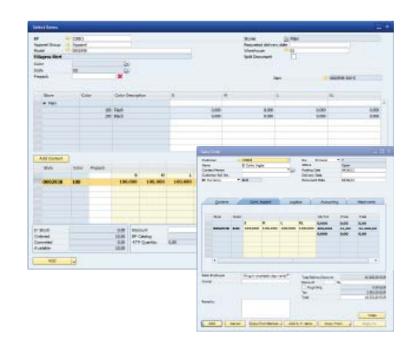


Generate price quotes, enter customer orders, set up deliveries, update stock levels, report on customers' current balances, and manage all billing and accounts receivables.

#### Purchasing



Manage and maintain your vendor contracts and transactions, including the issue of purchase orders, updates to stock quantities, calculations for the value of imported items, returns and credits, and payment processing.



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### Main Features Features & Functionalities

#### Inventory management





Handle inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions all via integration with other processes like sales and purchasing.

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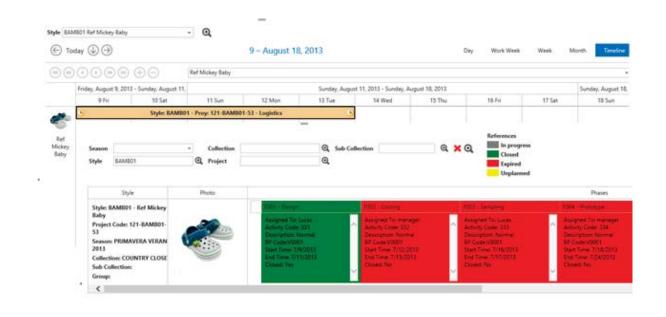
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### Main Features Product Life Cycle Management

Apparel & Footwear B1 PLM collaborative suite of applications facilitates the management of products, from design all the way through to production. It will enable you to innovate faster every season, all integrated to the core of SAP Business One.



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#### Product Data Management (PDM)

Product Data Management application is for product-centric businesses that need to maintain, store, and use large amounts of product-related data across the company processes.

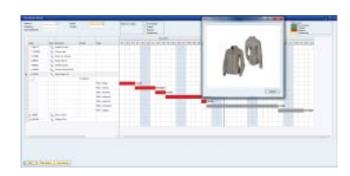
Manage Images, Colors, Materials, POMs. Sketches, concepts, documentation and images can be added to the style from a file or an existing drawing tool. Manage raw materials and labor costs.

Add Point of Measures based con templates. Once the style cost and pricing are approved, generate SKU information directly from the product data management.



#### Season and Collection Planning

Have visibility of the design process that you need in order to merchandise new collections at the beginning of each season



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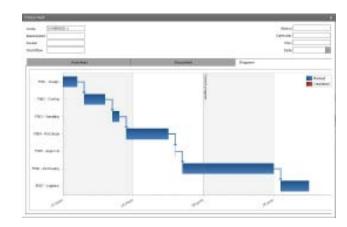
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#### Sourcing

This module provides advanced costing functionality by size and color, with fully configurable costing scenarios and comparisons.

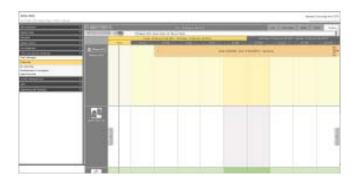
Costing quotes can be requested from different vendors and compared for optimal costing scenario approval.



#### Web PLM

Manage styles, colors and materials online. Generate and track requests, purchase orders and critical path activities. Print tech packs and review fitting processes.

Employee and vendors access the same data, real in time to complement the ERP processes



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### Main Features Sales Force Automation (SFA)

Use the Web to earn revenue and provide more services to your customers. Apparel & Footwear offers web presence for your sales employees and users. Representatives enter and track orders, shipments and invoices, access customer and style information and your customers can access season styles.

Web shop experience. Through our apparel merchant and ecommerce experience your customers can pick styles, colors and variables in a flexible web store



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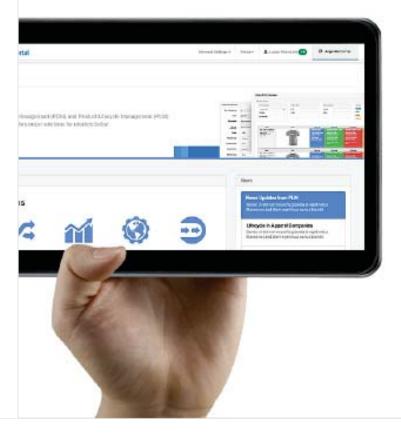
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#### Fashion Book

In the fashion industry, the immediacy and accuracy of the Collection can make a big difference. The fashion book presentation controlled entirely by merchandising staff at the fashion house delivers accurate collection information from the the Apparel & Footwear solution, including style and color options and inventory availability.



This information is presented to the customer in a visually appealing, highly intuitive style on the iPad or any tablet device platform.

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### Main Features Manufacturing

#### Material Requirements Planning (MRP)

Manages MRP through a wizard-based process that enables users to define a planning scenario and predict demand based on forecasts.

#### Warehouse management

Handles inventory levels, item management, price lists, special price agreements, transfers between warehouses, and stock transactions.

#### MRPII and Production for different Strategies / Organizations.

The manufacturing functions include specific strategies / functions for materials management: order and stock related production, mixed and variant production as well as the necessary functions for the appropriate production planning and execution of manufacturing orders.

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#### Advanced Planning and Scheduling (APS)

APS is used for detailed planning in enterprises, since order times, lead times, transition periods, capacity allocations, availability of resources are critical parameters in the value creation process.

The graphical visualization of all activities with the resources achieves a high level of transparency and allows to see where and how intervention is required.



#### Reporting

Creates reports for nearly every aspect of your enterprise, including customer and supplier debt, sales, cash flow, customer-contact summaries, bookkeeping, warehouse stock, financial statements, pricing, and customer activity.



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#### Successful Cases

#### **Alpargatas USA**

Managing a Complex Product Portfolio to Offer Exciting Customer Choices.

As every fashion lover knows, a shoe is not just a shoe. It is a statement. And shoes from Havaianas make statements as spectacular as the person wearing them. Pink soles and yellow straps? No problem.

Emerald heels? Done. Terrificturquoise straps? Coming right up. Thanks to SAP® software, Havaianas delivers footwear as individual as the foot it frames.



View Online Brochure for more Information



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#### Successful Cases

#### **Bacup Shoe**

Implemented SAP Business One with apparel & footwear modules

Tim Smith, Managing Director, Redfoot Shoes. Redfoot Shoes is the footwear division of Bacup Shoe, a leading supplier of made-to-order quality footwear. The company also has a warehousing arm – Alpha Logistics.

Through their partner, Signum Solutions, SAP Business One was implemented in just two weeks at Alpha Logistics. Immediate benefits included automated stock control, accurate stock allocation, and improved customer service through better access to customer history. Following the successful implementation at Alpha Logistics, SAP Business One will be implemented at Redfoot Shoes.



View Online Brochure for more Information













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These are some of the main clients who are using this solution for their companies worldwide.



USA	ALPARGATAS
Honduras	VAN HEUSEN
España	MODA ESEOESE
UK	BACUP SHOE
Chile	CASA ANNY
Mexico	VIA MODA
USA	CAROLEE
Mexico	CALZADOS MI LORD
Canada	TRIUMPH
Brasil	ADRIANA DE GREAS

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### Reselling Partners

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